

POINT SOFTWARE, INC.

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Press Release

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POINT SOFTWARE APPOINTS MARKETING AND OPERATIONS VICE PRESIDENT

EAST LONGMEADOW, MA, MAY 26, 2011: Point Software, Inc., a leading brand in software-based solutions, primarily aiding municipal governments, announced today that Tom Newton, a veteran marketing and operations executive in the telecommunications industry, was recently appointed as Vice President, Marketing and Operations.



Tom Newton

Prior to joining Point Software, Newton served as an independent consultant since 2008, primarily serving local companies in developing targeted branding, social media, communications and advertising strategies. Over the course of the preceding twenty years, Newton gained extensive marketing, operations, project and product management experience in the cable and broadcast media arenas, working for several large communications

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companies, including Comcast, Charter Communications and Saga Communications.

James Regan, company President and CEO, said, "We are both excited and fortunate to have Tom Newton leading Point Software's marketing and operations efforts, especially as we move the company into a new generation of technology. Tom has the product management experience and marketing savvy to leverage the investment we have made in web-based technologies, including our document management and form integrated solutions, which allow our clients to create content searchable document storage as a replacement to paper records. Accordingly, I have complete confidence in Tom's abilities to position and present these opportunities to our existing and future customers."

Newton said, "Point Software's reputation for producing innovative software-based solutions is second-to-none and I am elated to join the team. The company continues to exhibit growth in spite of a slow economy, which is reflective of the team's passion and commitment to produce quality products and provide world class customer support. I look forward to expanding our market share for existing products, as well as launching beneficial new technologies and solutions that will both simplify and extend our customer's operations."

About Point Software, Inc.

Point Software, Inc., is a leading brand in software-based solutions, primarily aiding municipal governments. Founded in 1989 the company initially launched a revenue management system for municipal tax collectors. Over the course of more than two decades of operations, the company has expanded its scope to encompass software for treasury, utility billing/collection, assessment and accounting functions; citywide document and information management with public viewing options; and a variety of outsourced services that include Service Bureau, Deputy Collector, and Lockbox Posting. Point Software, Inc., maintains headquarters in East Longmeadow, MA.

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